



MaxFocus Achiever Insurance Plan

Make the right moves Live the good life

Growth Participating Life



FWD Life Insurance Company (Bermuda) Limited

Make the right moves Live the good life

Every life stage comes with new priorities, and your focus now may be on planning your child's education or preparing your retirement. MaxFocus Achiever Insurance Plan (the "Plan") is underwritten by FWD Life Insurance Company (Bermuda) Limited (Incorporated in Bermuda with limited liability) ("FWD"), which is a targeted wealth management tool designed to offer long-term potential wealth growth plus access to cash reserves. With the financial flexibility the Plan provides, you can not only prepare for your child the best start in a world of intensifying competition, but secure for yourself a relatively carefree retirement in an age of increasing life expectancy. You may be in your prime right now, but with the right planning, it could be just the prelude to an even greater future.



Providing your wealth with long-term growth potential

The Plan is a growth participating insurance plan. The policy values of the Plan comprise guaranteed cash value, annual dividend (non-guaranteed) and special bonus (non-guaranteed). With a relatively high allocation in equity-type investments, it aims to deliver higher potential returns in the long term. For details, please refer to the section of Dividend / bonus information and Investment Strategy.



Flexible premium term and cash withdrawals to meet your financial needs

Multiple premium payment terms for flexible planning

The Plan allows you to choose USD or HKD as the policy currency over a premium payment term of 2 years, 5 years or 10 years based on your needs. You may also prepay premiums in advance by using the premium deposit account (Note 1).

Cash withdrawals for added financial flexibility

You may choose to withdraw cash from the policy at any time to enhance your liquidity:

- (1) Make a one-off withdrawal or exercise the regular withdrawal service (Note 2) after the end of the premium payment term to withdraw the accumulated annual dividends and interest (if any).
- (2) You may also choose to withdraw the guaranteed cash value and special bonus (if any) through partial surrender. For details, please refer to the partial surrender benefit under the Summary of Plan Features.



Premium holidays for extra financial planning options

Starting from the 1st policy year and during the premium payment term, you can apply for a premium holiday (Note 3) to accommodate your financial planning while the policy is in force. Available to customers who have selected the Plan with premium payment term of 5 years or 10 years, the premium holiday provides for a suspension of premium payments for 2 years and 4 years respectively while the policy remains in force (please refer to the Summary of Plan Features for details). If the policy owner is unfortunately diagnosed with one of the covered illnesses (cancer, heart attack or stroke), the Plan offers additional 1 year extended premium holiday period. The extended premium holiday period will be offered for once per policy even if more than one covered illness is diagnosed.

Core policy benefits

During the premium holiday, the annual dividend will not be paid while any accumulated annual dividends and interest (if any) remained in the policy will continue to earn interest (if any). The guaranteed cash value, special bonus (non-guaranteed which is subject to the latest bonus scales determined by FWD) and notional amount will be remained unchanged and equal to the amount immediately before premium holiday takes effect provided that there is no partial surrender during the premium holiday period.



Special bonus lock-in option to secure your wealth against market volatility

The Plan also gives you the flexibility to secure part of your policy value in response to evolving financial priorities or changing market outlooks. Starting from the 15th policy year and while the policy is in force, you can apply for special bonus lock-in option to convert the special bonus into annual dividend and leave it with the policy to accumulate interest (if any) by exercising one of the following options. The amount of special bonus which you apply for special bonus lock-in option is lock-in value (Note 4).

1) Automatic lock-in option (Note 5)

This option allows you to convert a certain amount of special bonus, equal to 10% of total premiums paid, into annual dividend. Once your request has been approved, the lock-in value of special bonus will be automatically converted on each policy anniversary.

2) Flexi lock-in option (Note 6)

You can apply to convert a specified percentage of special bonus ("lock-in percentage") into annual dividend provided that the annual minimum and maximum lock-in percentage must not be less than 10% and must not exceed 70% respectively. This option can only be exercised once every policy year and on the policy anniversary.

Once the option has been exercised, the lock-in value will not be allowed to be reversed back to special bonus, and no change between options is allowed.

The special bonus as at the relevant policy year and any special bonus which FWD may distribute for subsequent policy years will be lowered due to conversion of special bonus to annual dividend exercised.



Protect your loved ones from life's uncertainty

Life protection for your peace of mind

To take care of your loved ones, if the insured unfortunately passes away while the policy is in effect, the Plan provides a life protection with a lump-sum death benefit, which is the higher of (i) guaranteed cash value and non-guaranteed special bonus (if any) or (ii) 100% of the total premiums paid, plus accumulated annual dividends and interest (if any).

Extra protection for your family

There's no greater peace of mind than knowing that your family will be well taken care of no matter what. If the insured and/or a direct family member of the insured passes away due to an accident within 180 days from the date of accident during the first 5 policy years while the policy is in force, a family accidental death benefit (Note 7) equal to 100% of total premiums paid will be paid to help alleviate the financial impact.



Rewards to mark your child's most memorable moments Celebrate your child's scholastic achievements

Children need encouragement. If you apply for the Plan with your child as the insured, FWD will give your child a big thumbs-up for scholastic success through the Outstanding Performance Awards (Note 8). While the policy is in effect, your child's academic achievements will be recognized with special financial rewards.

Outstanding Performance Awards					
Academic achievements	Requirements	Award amount			
	ucation level riteria from A(i) - A(iii) is achieved, HKD1,000 e per policy and per same insured life of all po				
i. Top 10 in the grade	Ranked in top 10 in the grade in primary school (Primary 1 - 6) or elementary education level (Grade 1 – 5)	HKD 1,000			
ii. First choice under Secondary School Places Allocation (SSPA)	Allocated to first choice under SSPA or equivalent placement scheme to secondary school in Hong Kong	HKD 1,000			
iii. Champion in inter- school competition (individual award)	Attained a champion under the category of an individual prize in any inter-school competition	HKD 1,000			

(B) Tertiary education level

(While any one of the following criteria from B(i) – B(viii) is achieved, one of the awards will be payable and subject to a maximum of once per policy and per same insured life of all policies with FWD.)

i. Offer from a world's top 10 university	 Received written confirmation from one of the top 10 universities in the world of an unconditional offer of admission to a full-time bachelor degree or undergraduate program. The top 10 universities is subject to the list of top 10 universities on FWD's company website at the time of the claim submission. The top 10 universities will vary from time to time and are subject to FWD's discretion. 	HKD 30,000
ii. Hong Kong Diploma of Secondary Education (HKDSE)	Attained not less than 3 subjects in grade Level 5* or above among at least of 6 subjects in one sitting of HKDSE Maximum of 6 subjects can be claimed	HKD 2,000 for each subjects with grade Level 5* or above
iii. International English Language Testing System (IELTS)	Attained a score of 8 or above in the IELTS	HKD 5,000
iv. Test of English as a Foreign Language (TOEFL)	Attained a score of 110 or above in the TOEFL	HKD 5,000
v. General Certificate of Education Advanced Level (GCE A-level)	Attained not less than 3 subjects with 2 subjects in grade Level A* and 1 subject in grade Level A in one sitting of GCE A-level	HKD 5,000
vi. International Baccalaureate Diploma Programme (IBDP)	Attained a score of 41 or above in the IBDP	HKD 5,000
vii. SAT	Attained a score of 1400 or above in one sitting of Redesigned SAT with Essay	HKD 5,000
viii. Mainland Gaokao	Attained a score of 600 or above in one sitting of Mainland Gaokao	HKD 5,000

Remarks:

- Once any one of the awards from A(i) A(iii) is paid or the insured reaches 26 attained age (whichever is earlier), the Outstanding Performance Awards for primary /elementary education level will be terminated.
- 2. Once any one of the awards from B(i) B(viii) is paid or the insured reaches 26 attained age (whichever is earlier), the Outstanding Performance Awards for tertiary education level will be terminated.
- 3. Under the Outstanding Performance Awards for tertiary education, the award with the highest award will be payable even if more than one criteria of awards are achieved at the same time.

Baby Bonus to welcome the newest member of your family

To celebrate the joy of parenthood, a special Baby Bonus (Note 9) of HK\$5,000 will be payable for the birth of the insured's biological child if the policy has been in force for more than 10 months and is commenced while the insured is above age 18 (age next birthday). At the same time, upon the confirmation by FWD regarding the change of insured to the insured's biological child who is the same as the one under the claim of the Baby Bonus, the Outstanding Performance Awards will become effective and academic achievements of this new insured will be recognized with special financial rewards with the Outstanding Performance Awards (Note 8) (please refer to the summary table of Outstanding Performance Table for details).



Safeguard your wealth, ensure your legacy

Unlimited times for change of insured for endless wealth inheritance

You may exercise the change of insured option (Note 10) after the end of the 1st policy year for unlimited times while the insured is alive. The policy term will then be changed to age 138 (age next birthday) of the new insured, maintaining inherited wealth through generations.

Contingent insured and contingent policy owner for continuous policy extension

You may nominate a contingent insured (Note 11) while the policy is in force and the insured is alive. In the event of the death of the insured after the end of the 1st policy year, the nominated contingent insured will automatically become the new insured, eliminating the possibility of policy termination resulting from the unexpected death of the original insured. In addition, you can nominate a contingent policy owner (Note 12) while the policy is in force so that the policy can be managed by the contingent policy owner in the event of the death of the original policy owner, sustaining the passing on of your legacy.

Death Benefit Settlement Option for flexible wealth allocation

To provide you with greater flexibility in your wealth allocation, you may choose the death benefit settlement option (Note 13) for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the form of a lump sum payment or regular installments (annually/monthly), or a mix of both if the insured passed away. You may also set the installment term and amount in advance so that your beneficiary can receive the death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the way chosen by you while the remaining amount will be left in FWD to accumulate interest (non-guaranteed) until the full amount has been paid to the beneficiary.



Easy application to start off your wealth plan

The Plan is simple to apply for and medical examination is generally not required for new policy applications.

Premium Payment Term	2 years / 5 years / 10 years	
Issue Age (Age Next Birthday)	Premium Payment Term 2 years 5 years 10 years	Issue Age (Age Next Birthday) Age 1 (15 days) - 75 Age 1 (15 days) - 75 Age 1 (15 days) - 70
Benefit Term	Up to the policy anniversary on or insured reaches the age of 138 (A	•
Premium Structure	Guaranteed as fixed throughout t	he premium payment term
Currency	HKD/USD	
Notional Amount	Notional amount is used to calcul value, annual dividend and special amount will be reduced upon par all the benefits above will be reduproduct is not death benefit and of the insured.	al bonus of this product. Notional tial surrender and the amount of uced. Notional amount of this
Minimum Notional Amount at policy issue	HKD240,000 / USD30,000 (per p	olicy)
Maximum Notional Amount	Subject to underwriting requirem	ents
Premium Payment Mode	Monthly / Semi-annually / Annua	lly
Death Benefit	If the insured (provided that there the policy is in effect, death bene (a) The higher of: • Guaranteed cash value plus • 100% of total premiums pai (b) Plus accumulated annual divid (c) Less any policy debts (e.g. po any outstanding insurance level) When calculating the total premium will not be included. If the policy FWD will calculate the death beneated on a proportional basis and	fit will be paid which is equal to: special bonus (if any) or d; dends and interest (if any); and licy loan with interest, ry). ums paid, premium of any rider(s) has been partially surrendered, efit based on the total premiums paid

Summary of Plan Feature	es
Family Accidental Death Benefit (Note 7)	Additional 100% of total premiums paid will be paid if the insured (provided that there is no contingent insured) and/or the insured's direct family member passes away due to an accident during the first 5 policy years while the policy is in force.
	When calculating the total premiums paid, premium of any rider(s) will not be included. If the policy has been partially surrendered, FWD will calculate the family accidental death benefit based on the total premiums paid reduced on a proportional basis according to the partial surrender.
Surrender Benefit	Surrender benefit equals to: (a) Guaranteed cash value; (b) Plus accumulated annual dividends and interest (if any); (c) Plus special bonus (if any); (d) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy).
Partial Surrender Benefit	Calculated on proportional basis according to reduced notional amount:
	Partial surrender benefit equals to: (a) Partial guaranteed cash value; (b) Plus partial special bonus (if any); (c) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy).
	From the effective date of partial surrender, the notional amount will be reduced accordingly. FWD will also determine the total premiums paid, guaranteed cash value, any subsequent annual dividends (if any) and special bonus (if any) as well as death benefit and family accidental death benefit, based on the reduced notional amount. The reduced notional amount has to be greater than the minimum amount prescribed by FWD.
Annual Dividend (Non-guaranteed)	While the policy is in force, annual dividend will be payable annually from the 3 rd policy anniversary.
	 The following options are available: (a) Pay in cash; or (b) Retain in the policy to accumulate and earn interest (default option). The interest rate is not guaranteed and is determined by FWD from time to time at its absolute discretion.
	 Policy owner can withdraw the accumulated annual dividends with interest (if any) at anytime.
	Accumulated annual dividends with interest (if any) will be payable upon surrender of the policy, the death of the insured or maturity of the policy.

Summary of Plan Features

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Special Bonus (Non-guaranteed)	While the policy is in force, special bonus will be payable from the 3 rd policy anniversary when any following situation occur:			
		ath of the insured (only app lus special bonus (if any) is aid);		
	 partial surrer withdrawal s 	nder of the policy (including service);	g using the regular	
	• surrender of the policy;			
	 maturity of t 	he policy;		
	 exercising th 	ne special bonus lock-in opt	ion ; or	
	 at the end of the one year reinstatement period if the policy lapses and is not reinstated within the period. 			
Premium Holiday (Note 3)		g the premium r a premium holiday		
	Premium payment term	Maximum length of premium holiday (per policy)	Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)	
	5 years	2 years	3 years	
	10 years	4 years	5 years	
Death Benefit Settlement Option (Note 13)	Policy owner can choose the death benefit settlement option for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the form of a lump sum payment (default option) or regular installments (annually / monthly), or a mix of both if the insured passed away.			

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Dividend / Bonus Information & Investment Strategy

Dividend / Bonus Information

The non-guaranteed annual dividend, non-guaranteed special bonus and non-guaranteed interest for accumulated annual dividends are determined based on the latest dividend/bonus declaration philosophy and investment strategy of FWD Life Insurance Company (Bermuda) Limited (incorporated in Bermuda with limited liability) ("FWD") that shown below (Please refer to FWD's website for latest information: https://www.fwd.com.hk/en/regulatory-disclosures/dividend-bonus-declaration-philosophy/)

You may also refer to below FWD's website for dividend/bonus history: https://www.fwd.com.hk/en/regulatory-disclosures/fulfilment-ratios/

Dividend / Bonus Declaration Philosophy

FWD issues participating policies, which offer the policyholders ("You") with dividend/bonus benefits that are not guaranteed. Dividend/bonus includes annual dividend (Include interest on accumulated dividends), terminal dividend, reversionary bonus and special bonus.

Through the dividend/bonus declaration, you participate in the financial performance of the participating products. The financial performance of participating products covers the experience and future outlook of a number of factors, including but not limited to:

- 1. Investment return;
- 2. Expenses;
- 3. Persistency;
- 4. Claims experience.

FWD reviews the dividend/bonus at least annually based on FWD's dividend policy. The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations.

The dividend/bonus recommendation is reviewed and approved by FWD's Board of Directors (the "Board"), with written declaration by the Chairman of the Board, an Independent Non-Executive Director and the Appointed Actuary on due regard to FWD's dividend policy as well as the principle of fair treatment of customers.

The current year and projected dividend/bonus would be communicated to you at least annually. Any changes in the current year and projected dividend/bonus will be reflected in the policy annual statement.

Smoothing

Financial performance is unforeseeable. To facilitate your financial planning, FWD has a smoothing process aiming to deliver a more stable dividend/bonus payouts during the policy term.

When the financial performance is better (worse) than expected, FWD may hold back a portion of the gains (losses), which will be passed back to you over the future years to ensure a more stable dividend/bonus payouts. Due to the variation of features and benefits of different products, different levels of smoothing may also be applied.

Pooling

Consistent with the nature of insurance contracts, FWD also groups similar policies together to pool the risks amongst a larger number of policyholders to provide diversification benefits, which help to stabilize the financial performance (and hence the dividend/bonus payouts).

To maintain the fairness between policyholders, FWD may also separate different generations of policies of the same product into different buckets with different dividend/bonus scales, with an aim to more closely reflect the underlying financial performance. As a result, the frequency and magnitude of the dividend/bonus adjustments may vary among different products and buckets. In general, the adjustments on dividend/bonus are more frequent and significant for products with higher risk profile.

Dividend / Bonus Information & Investment Strategy

Investment Strategy

FWD's investment strategies are customized for different products to optimize the return. In particular, these asset portfolios employ a balanced asset allocation investment strategy, which consists of

- Investment-grade fixed income-type securities
- Equity-type investments to enhance the investment performance in the long run. This may include listed equity, hedge funds, mutual funds, private equity and property

The current long-term target asset allocation of this product is as follows:

Asset type	Target asset allocation %
Fixed income-type securities	30% - 55%
Equity-type investments	45% - 70%

The asset portfolios also target to provide diversification across different geographic regions and industries to the extent the size of portfolio can support.

Currency exposure of the underlying policies is mitigated by closely matching either through direct investments in the same currency denomination or the use of currency hedging instruments. Currently, the majority of the asset is invested in the United States and Asia Pacific and denominated in USD.

Furthermore, the asset portfolio is actively managed by investment professionals to closely monitor the investment performance. In addition to conducting regular review, FWD also reserves the right to change the investment strategy and shall notify policyholders for any material changes.

Investment Vehicle

The dividend/bonus rate will be influenced by the performance of the underlying investment portfolio, which consists of both fixed income-type securities and equity-type investments. The performance is not static and will be highly affected by the change in market conditions:

Fixed income-type securities

- The return of fixed income-type securities arise from the interest income ("the yield") attained at the purchase of the securities. Under a higher (lower) market interest rates environment, FWD is more likely to attain higher (lower) interest income with the new money (e.g. proceeds from coupons, maturities, new contributions);
- The defaults or downgrades of the fixed income-type securities will result in unfavorable investment performance.

Equity-type investments

- The movement of the market price of the equity-type investments will result in change in the market value of the portfolio. Rise (fall) in the market price will increase (decrease) the market value of the portfolio.
- The change in dividend-type income from the equity-type investments will impact the investment results.
 Higher (lower) dividend-type income from the underlying investment will improve (worsen) the investment results.

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1. Premium Deposit Account

To make application for a deposit to the premium deposit account, a completed and signed prescribed form should be submitted to FWD. The form can be obtained from your advisor or from FWD. Please refer to your advisor or FWD for more information of the premium deposit account.

2. Regular Withdrawal Services

You can apply for the regular withdrawal service by written application after the policy has been paid-up and while the policy is still in effect. When the application is approved, the selected withdrawal amount will be directly credited to the designated account of policy owner. The minimum monthly withdrawal amount is HKD1,000/USD125, and the maximum annual withdrawal amount is 5% of the policy value, which may be determined in FWD's sole discretion from time to time.

Any amount withdrawn will be taken from the accumulated annual dividends and interest (if any). If there is not enough value in the accumulated annual dividends and interest (if any), the withdrawal will be taken from the guaranteed cash value and special bonus (if any) as a partial surrender and the notional amount will be reduced. The guaranteed cash value, future non-guaranteed annual dividend and special bonus, as well as your death benefit, will be reduced accordingly. If you exercise the regular withdrawal service in early policy years, the amount withdrawn together with the policy values remained in the policy may be considerably less than the total amount of the premiums you paid.

FWD will terminate the regular withdrawal service if the notional amount after the withdrawal is below the minimum amount prescribed by FWD. If you apply for regular withdrawal service and exercise special bonus lock-in option within the same policy year, the special bonus will first be converted as part of accumulated annual dividends.

3. Premium Holiday

To apply for premium holiday, you should submit your request within 60 calendar days before the policy anniversary in FWD's prescribed form to suspend paying premiums for a specified period. Once the premium holiday request is approved, any rider(s) attached to the policy will be automatically terminated and no riders can be attached afterward. In the event of policy owner is diagnosed with one of the covered illnesses (cancer, heart attack or stroke), policy owner can provide the prescribed form and the medical certificate completed by the attending registered doctor to FWD to apply 1 year extended premium holiday period. For detailed terms and conditions, definition of covered illnesses and the relevant exclusions, please refer to the policy provisions.

4. Special Bonus Lock-in Option

Lock-in value shall not be less than the minimum amount of USD100 / HKD800, which may be changed by FWD in its sole discretion from time to time.

5. Automatic Lock-in Option

The automatic lock-in option will be suspended immediately when the balance of special bonus on the policy year is less than 10% of total premiums paid. Such percentage may be changed by FWD in its sole discretion from time to time. If you request to surrender the policy partially after you have exercised automatic lock-in option, FWD will automatically suspend the automatic lock-in option. You are required to submit a new request in writing to resume the automatic lock-in option. For details, please refer to the policy provisions.

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6. Flexi Lock-in Option

The annual minimum and maximum lock-in percentage may be determined in FWD's sole discretion from time to time. For details, please refer to the policy provisions.

7. Family Accidental Death Benefit

Family accidental death benefit shall be terminated if one claim has been made under each policy. The payable amount of family accidental death benefit is subject to a maximum of USD100,000/HKD800,000 per same insured life of all MaxFocus Achiever Insurance Plan and MaxFocus Infinity Insurance Plan policies with FWD. Direct family member(s) of the insured means the spouse of the insured and/or the children of the insured. For details, please refer to the policy provisions.

8. Outstanding Performance Award

- Request for the payment of Outstanding Performance Award can be made while the policy have been
 in force for more than 10 months till the policy anniversary immediately preceding the 25th birthday of
 the insured and the insured is at age 18 or below (age next birthday) as on the commencement date of
 the policy and named in the policy schedule is alive.
- Outstanding Performance Award will be payable if the policy owner makes a request for the payment of
 one of the Outstanding Performance Awards with FWD's receipt of satisfactory documentary proof in
 achieving any of the specified criteria of the respective academic achievements (please refer to the
 summary table of Outstanding Performance Awards for details) till the policy anniversary immediately
 preceding the 25th birthday of the insured.
- To make a request for the payment of Outstanding Performance Awards, the policy owner must submit
 designated forms together with the document proof within 60 days from the issue date of such document
 proof, FWD may also request any other information and documents, subject to FWD's applicable rules and
 procedures at that time.
- Outstanding Performance Awards are subject to FWD's applicable rules and procedures and may change
 the terms and conditions from time to time. The currency of this award will be in Hong Kong Dollars
 regardless of the policy currency of the policy, and will be payable in HKD cheque only.

9. Baby Bonus

- Baby Bonus can be claimed while the policy has been in force for more than 10 months and the insured is above age 18 (age next birthday) as on the commencement date of the policy and named in the policy schedule is alive.
- Baby Bonus will be payable if the policy owner makes a request for the claiming Baby Bonus within 60 days of the birth of the insured's biological child with FWD's receipt of satisfactory documentary proof.
- This bonus will be paid for once even if more than one child is born at the same time and subject to a maximum of once per policy and per same insured life of all policies with FWD. Once this bonus becomes payable or change of insured option has been exercised, the Baby Bonus will be terminated.
- Baby Bonus is subject to FWD's applicable rules and procedures and may change the terms and conditions from time to time. The currency of this bonus will be in Hong Kong Dollars regardless of the policy currency of the policy, and will be payable in HKD cheque only.

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10. Change of Insured

After the end of 1st policy year and the insured is alive, you can apply in writing to change the insured. Any change to the insured must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. Any change of the insured will not have any effect on the notional amount, total cash value, guaranteed cash value, special bonus (if any), annual dividend and interest (if any) or policy years. The age of new proposed insured should fulfill the issue age (age next birthday) requirement, i.e. age 1-75 (2 years and 5 years premium payment terms) or age 1-70 (10 years premium payment term). The new insured must have an insurable interest with the policy owner. All riders (if any) will be cancelled after insured is changed and no riders can be attached afterwards.

11. Contingent Insured

Any nomination of the contingent insured must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The age of the contingent insured at application should fulfill the issue age requirement. Only one person can be named as the contingent insured each time. The contingent insured must have an insurable interest with the policy owner. Upon the death of the insured, the contingent insured will become the insured provided that the policy has been in effect for over 1 policy year, and subject to FWD's approval based on relevant policies and procedures as determined in FWD's sole discretion from time to time. The contingent insured should be alive and fulfill the issue age requirement and have an insurable interest with the policy owner upon FWD's approval. All riders (if any) will be cancelled after insured is changed and no riders can be attached afterwards.

12. Contingent Policy Owner

Any nomination of the contingent policy owner must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The age of the contingent policy owner at application should be higher than the minimum age FWD accepted. Only one person can be named as the contingent policy owner each time. Upon the death of the initial policy owner, the contingent policy owner will become the policy owner subject to FWD's approval based on relevant policies and procedures as determined in FWD's sole discretion from time to time and that the contingent policy owner is alive.

13. Death Benefit Settlement Option

Policy owner can choose the death benefit settlement option for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) (in the form of a lump sum payment, regular installment (annually/monthly), or a mix of both) while the insured is alive and the policy is in effect, subject to FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The default payment option is lump-sum payment. For settlement option other than lump sum payment, the unpaid amount of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be deposited with FWD to accumulate non-guaranteed interest until the full amount is paid to the beneficiary. The interest (if any) on unpaid balance of the death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be accumulated and paid to the beneficiary in the last installment in lump sum. Such balance does not participate in the participating fund or benefit from its profit. Selection of death benefit settlement option is subject to current applicable rule and procedures and may change from time to time.

Important to know	
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Important Policy Terms

Incontestability

Except in instances of fraud or non-payment of premium, FWD waives its rights to cancel this policy and treat it as having never existed after it has been in effect for 2 years (meaning the insured has been alive) from the commencement date, the reinstatement date (if this policy is reinstated), or the date of increased in notional amount.

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Key product risks

Credit risk

This product is an insurance policy issued by FWD. The application of this insurance product and all benefits payable under your policy are subject to the credit risk of FWD. You will bear the default risk in the event that FWD is unable to satisfy its financial obligations under this insurance contract.

Liquidity risk

This product is a long term insurance policy. This policy of long term insurance will be made for certain determined term of years starting from the policy effective date to the policy maturity date. The policy contains value and, if you surrender your policy in the early policy years or before its maturity date, the amount you get back may be considerably less than the total premium you have paid. If you have selected the prepayment option, all amounts in the Premium Deposit Account will not be refunded or returned to you unless the policy is cancelled or surrendered. You should make sure that you intend to leave your prepayment amount in your Premium Deposit Account. Application of the Plan may constitute the liquidity risk to your financial condition. You need to bear the liquidity risk associated with the Plan.

Exchange rate and currency risk

The application of this insurance product with the policy currency denominated in a foreign currency is subject to that foreign currency's exchange rate and currency risk. The foreign currency may be subject to the relevant regulatory bodies' control (for example, exchange restrictions). If your home currency is different from the policy currency, please note that any exchange rate fluctuation between your home currency and the policy currency of this insurance product will have a direct impact on the amount of premium required and the value of benefit(s) to be received. For instance, if the policy currency of the insurance product depreciates substantially against your home currency, there is a negative impact on the benefits you receive from the product. If the policy currency of the insurance product appreciates substantially against your home currency, your burden of the premium payment is increased.

Inflation risk

The cost of living in the future may be higher than now due to the effects of inflation. Therefore, the benefits under this policy may not be sufficient for the increasing protection needs in the future even if FWD fulfills all of its contractual obligations.

Early surrender risk

If you surrender your policy in the early policy years or before its maturity date, the amount of the benefit you will get back may be considerably less than the total amount of the premiums you paid.

Non-guaranteed benefits

Non-guaranteed benefits (including but not limited to annual dividend/special bonus) are not guaranteed and are determined at FWD's discretion based on its Dividend/Bonus Declaration Philosophy.

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Key product risks

Premium term and non-payment of premium

The premium payment term of the policy is 2 years, 5 years or 10 years. FWD allows a Grace Period of 30 days after the premium due date for payment of each premium. If a premium is still unpaid at the expiration of the Grace Period and the policy has no cash value, the policy will be terminated from the date the first unpaid premium was due, unless the premium holiday has been exercised. If the policy has any loanable cash value, FWD shall automatically advance the amount of premium due as a loan against such loanable cash value of the policy. Once the total amount of outstanding loan and interest accrued thereon is equal to or exceeds the loanable cash value of the policy, the policy will be terminated and you may lose all of your benefits.

Termination conditions

The policy shall terminate on the earliest of the following:

- 1) From the premium due date, if you have not paid your premiums within the 30-day premium grace period (unless the premium holiday has been exercised or automatic premium loan applies).
- 2) On the date you surrender your policy.
- 3) On the date of the insured's death (if there is no contingent insured).
- 4) On the maturity date of the policy.
- 5) On the date the policy lapses; your outstanding policy loan amounts (including interest and automatic premium loans) are equal to or greater than the total cash value (including guaranteed cash value, plus unpaid accumulated annual dividends and interest (if any) plus special bonus) excluding special bonus (if any) of the policy.

Exclusion from suicide

FWD will not pay any death benefit if the insured commits suicide within 13 calendar months from the policy date (or from the date FWD restarts your policy, whichever is later), FWD's legal responsibility will be limited to an amount equivalent to any premium paid without interest, after deducting any benefits FWD has paid, any amounts owed to FWD, and any outstanding insurance levy. This applies regardless of whether the insured was sane or insane when committing suicide.

Exclusions for family accidental death benefit

The exclusions below apply to family accidental death benefit, FWD will not cover any loss/claim directly or indirectly caused by or resulting from any of the following:

- 1. suicide or a self-infected act by the insured and/or the direct family member(s) of the insured regardless of the mental state of the insured or the direct family member(s).
- 2. a claim arises because of the policy owner, the insured, the direct family member(s) of the insured, or the beneficiary (ies) participated in an unlawful act.
- 3. a claim arises from catastrophic events except that the insured and/or the direct family member(s) of the insured is/are a passive participant(s) in a war.

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Important Notes

Your right under cooling-off period

If you are not fully satisfied with this policy, you have the right to change your mind.

FWD trusts that this policy will satisfy your financial needs. However, if you are not completely satisfied, you have the right to cancel and obtain a full refund of the insurance premium paid by you and levy paid by you without interest by giving FWD written notice. Such notice must be signed by you and received directly by the office of FWD within 21 calendar days immediately following either the day of delivery of the policy or a Cooling-off Notice to you or your nominated representative, whichever is the earlier. The notice is the one sent to you or your nominated representative (separate from the policy) notifying you of your right to cancel within the stated 21 calendar day period. No refund can be made if a claim payment under the policy has been made prior to your request for cancellation. Should you have any further queries, you may (1) call FWD's Customer Service Hotline on 3123 3123; (2) visit FWD Insurance Solutions Centres; (3) email to cs.hk@fwd.com and FWD will be happy to explain your cancellation rights further.

While the policy or rider (if applicable) is in force, the policy owner may surrender or terminate the policy or rider (if applicable) by sending a written request to FWD.

Automatic Exchange of Financial Account Information

FWD must comply with the following requirements of the Inland Revenue Ordinance to facilitate the Inland Revenue Department automatically exchanging certain financial account information:

- i. to identify accounts as non-excluded "financial accounts" ("NEFAs");
- ii. to identify the jurisdiction(s) in which NEFA-holding individuals and NEFA-holding entities reside for tax purposes;
- iii. to determine the status of NEFA-holding entities as "passive non-financial entities (NFEs)" and identify the jurisdiction(s) in which their controlling persons reside for tax purposes;
- iv. to collect information on NEFAs ("Required Information") which is required by various authorities; and
- v. to furnish Required Information to the Inland Revenue Department.

The policy owner must comply with requests made by FWD to comply with the above listed requirements.

Declarations

- 1) This product is underwritten by FWD. FWD is solely responsible for all features, policy approval, coverage and benefit payment under the product. FWD recommends that you carefully consider whether the product is suitable for you in view of your financial needs and that you fully understand the risk involved in the product before submitting your application. You should not apply for or purchase the product unless you fully understand it and you agree it is suitable for you. Please read through the related risks before making any application of the product.
- 2) This product material is issued by FWD. FWD accepts full responsibility for the accuracy of the information contained in this product material. This product material is intended to be distributed in the Hong Kong Special Administrative Region only and shall not be construed as an offer to sell, a solicitation to buy or the provision of any insurance products of FWD outside the Hong Kong Special Administrative Region. All selling and application procedures of this product must be conducted and completed in the Hong Kong Special Administrative Region.
- 3) This product is an insurance product. The premium paid is not a bank savings deposit or time deposit. This product is not protected under the Deposit Protection Scheme in the Hong Kong Special Administrative Region.
- 4) This product is a participating life product with a savings element. The costs of insurance and the related costs of the policy are included in the premium paid under this Plan despite the product brochure/leaflet and/or the illustration documents of this Plan having no schedule/section of fees and charges or no additional charge noted other than the premium.
- 5) The product is a participating life product. If you surrender your policy before its maturity date, the amount you get back may be less than the total premium you have paid.
- 6) This product is designed for individuals who are looking for a long-term savings plan and it is not suitable for people who seek short-term gains.
- 7) All underwriting and claims decisions are made by FWD. FWD relies upon the information provided by the applicant and the insured in the insurance application to decide to accept or decline the application with a full refund of any premium paid and any insurance levy paid without interest. FWD reserves the right to accept/reject any insurance application and can decline your insurance application without giving any reason.
- 8) All the above benefits and payment are paid after deducting policy debts (if any, e.g. unpaid premiums or policy loan with interest).
- 9) To surrender the policy, you need to send FWD a completed surrender form or by any other means acceptable by FWD.
- 10) The annual dividends (if any) and special bonus (if any) for this product are based on FWD's current scales which are not guaranteed and are determined by FWD at least annually and may be adjusted more frequently than annually based on a series of factors including but not limited to market conditions, investment outlook, expenses, policy persistency, claims experience and investment return. The actual amount payable may change anytime, with the values being higher or lower than those illustrated. Under some circumstances, the non-guaranteed benefits may be zero.

This product material is for reference only and is indicative of the key features of the product. For the exact terms and conditions and the full list of exclusions of the product, please refer to the Policy Provisions of this product materials. In the event of any ambiguity or inconsistency between the terms of this leaflet and the Policy Provisions, the Policy Provisions shall prevail. In case you want to read the terms and conditions of the Policy Provisions before making an application, you can obtain a copy from FWD. The Policy Provisions of the product are governed by the laws of the Hong Kong Special Administrative Region.

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Disclosure of Important Information to Life Insurance Customers

Part 1: Definitions and Interpretation

In the Disclosures and Declarations stated below:

- The "Bank" means Bank of Communications (Hong Kong) Limited
- "Insurance Company" means FWD Life Insurance Company (Bermuda) Limited.
- The "Plan" means the insurance plan in the product brochure.
- "Insurance Application" means the insurance application with the application number.
- "I/Applicant" means the applicant listed in the Insurance Application
- "Insured" means the insured person listed in the Insurance Application

Part 2: Disclosure of Important Information to Applicant

- 2.1 Relationship between the Bank and Insurance Company
- The Bank is an appointed insurance agent of Insurance Company. The Bank is responsible for the distribution and selling of the Plan which is underwritten by Insurance Company and assists you to handle the Insurance Application procedures for the Plan.
- The Plan is underwritten by the Insurance Company. Insurance Company is authorized and regulated by Insurance Authority. The Plan is a product of the Insurance Company but not the Bank. Insurance Company is fully responsible for all features, policy approval, coverage and claims under the Plan. In respect of the benefits, rights and claims related to the policy of the Plan, the policyholder or beneficiary should enquire and recourse Insurance Company.
- In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between the Bank and the customer arising from the selling process or processing of the related transaction, the Bank is required to enter into a Financial Dispute Resolution Scheme process with the customer; however any dispute concerning the contractual terms of the product should be resolved directly between the Insurance Company and the customer.
- 2.2 Risk disclosures

Key risks associated with the Plan include but not limited to,

• Credit Risk

Application of the Plan and all benefits payable under the Plan are subject to the credit risk of Insurance Company. All premiums you paid under the Plan shall become part of the assets of Insurance Company. You do not have any property rights or ownership rights to these assets, nor do you have any rights related to these assets. Your recourse is against Insurance Company only.

Liquidity and Withdrawal Risk

The Plan is a product under non-linked long term insurance category. Long term insurance policy will have a certain determined benefit term starting from the policy effective date until the policy maturity date. The benefit could be few years, over ten years or a lifelong period of the Insured. Some of the long term insurance policies contain policy value under the policy (including but not limited to endowment insurance, whole life insurance or annuity, etc.), if you need to surrender your policy in the early stage of the policy or before the policy maturity date, the recoverable amount may be considerably less than the total premium you have paid. Application of the Plan may constitute the liquidity risk to your financial condition. You need to bear the liquidity risk associated with the Plan.

- Exchange Rate & Currency Risk (Applicable to the plan with policy currency denominated in RMB or to those policies with policy currency denominated in foreign currency as selected.)
 - Application of plan with policy currency denominated in RMB or the policy with policy currency denominated in foreign currency is subject to exchange rate and currency risk. Exchange rate of RMB against Hong Kong Dollar ("HKD") and exchange rate of any foreign currency against HKD may fall as well as rise.
 - If you choose to pay the premium(s) in HKD, you must pay the premium(s) based on a market-based currency exchange rate of HKD to RMB (applicable to the policy currency denominated in RMB) or a market-based currency exchange rate of HKD to the selected foreign currency (applicable to the policy currency denominated in foreign currency) which is solely determined by Insurance Company from time to time. Any fluctuations in the exchange rate of HKD to RMB, as well as in the exchange rate of HKD to the foreign currency will have a direct impact on the amount of premium paid in HKD. If the RMB or the selected foreign currency appreciates after the Policy is issued due to exchange rate fluctuation, the premium payable later will be higher than the initial premium when calculated in HKD.
 - All Benefits payable (including refund of premium etc.) will be settled in RMB or in foreign currency as selected. For the policy with policy currency denominated in RMB, if you choose to receive any benefits under the Plan in HKD, the amount payable will be the HKD equivalent of the RMB based on a market-based currency exchange rate of HKD to RMB, as solely determined by Insurance Company from time to time. For the policy with policy currency denominated in foreign currency, if you choose to receive any benefits under the Plan in HKD, the amount payable will be the HKD equivalent of the selected foreign currency based on a market-based currency exchange rate of HKD to such foreign currency, as solely determined by Insurance Company from time to time. Any fluctuations in the exchange rate of HKD to RMB, as well as in the exchange rate of HKD to the foreign currency will have a direct impact on the value of your benefit(s) as calculated in HKD and if the RMB or the selected foreign currency depreciates substantially against the HKD upon a benefit(s) becoming payable, you will lose a substantial portion of the benefit(s) in HKD terms.

Disclosure of Important Information to Life Insurance Customers

- If the premium(s) and/ or benefit(s) under the Plan with policy currency denominated in RMB cannot be paid in RMB or in HKD, the policy with policy currency denominated in foreign currency cannot be paid in selected foreign currency or in HKD either due to a change in regulation(s) or for such other reasons as Insurance Company may, in its absolute discretion solely determine, Insurance Company shall, based on such terms as it deems just and proper, at its sole discretion determine the currency, the currency exchange rate and the manner of calculating the premium(s) receivable, the benefit(s) payable and the premium refundable under the Plan.
- RMB is currently not freely convertible. Conversion of RMB or provision of RMB services through banks is subject to relevant RMB policies, other restriction and applicable regulatory requirements in Hong Kong. No prior notice will be given for any changes on such requirements which may be made from time to time.
- Market and Interest Rate Risk (Applicable to the Plan with guaranteed return and/or non-guaranteed return)
 - Market fluctuation and change in interest rate will not affect the guaranteed return part (e.g. guaranteed cash value) of
 the policy. Non-guaranteed return part (e.g. Policy Dividends) is subject to market and interest rate risk. Actual amount of
 the non-guaranteed return paid by Insurance Company and the determination of the interest rate for policy dividend
 accumulation made by Insurance Company may be varied due to market and interest rate risk. You need to bear the
 market and interest rate risk associated with non-guaranteed return of the Plan.

• Inflation Risk

- The cost of living in the future may be higher than expected due to the effect of inflation. Therefore your current planned benefits and/or returns may be insufficient to meet your future needs even if the Insurance Company has fulfilled its contractual terms and obligations.
- 2.3 The circumstances and consequences of late payments or non-payments of premiums
- Insurance product with savings element [with savings but without investment element] (Applicable to non-participating policy) or Insurance product with investment element (Investment decisions and risks borne by Insurance Company) (Applicable to participating policy)

Should there is any late payment or non-payment of premiums, the policy will be subject to automatic premium loan (if applicable) or termination of the policy. During automatic premium loan, Insurance Company shall automatically advance the premium due as a loan. The policy shall automatically be terminated if at any time sums loaned and accrued interest equal or exceed the accumulated cash value under the policy. If the policy is terminated automatically, the policy will become valueless and the Insured of the policy will lose his/her insurance protection under the policy.

• Insurance product with investment element (Investment decisions and risks borne by Insurance Company) (Applicable to Universal Life Insurance Plan)

Should there is any late payment or non-payment of premiums, the policy will exercise premium holiday. During Premium Holiday, all relevant charges will be continuously deducted from the Policy Account. When the Account Value is equal to or less than zero, the Policy shall automatically be terminated. If the policy is terminated automatically, the policy will become valueless and the Insured of the policy will lose his/her insurance protection under the policy.

- 2.4 The description of non-guaranteed items (Applicable to the plan with non-guaranteed benefits only)
- Insurance product with investment element (Investment decisions and risks borne by Insurance Company) (Applicable to participating policy)

For traditional participating insurance plans, any illustrated values of non-guaranteed items that are applicable to this plan (including but not limited to accumulated interest rates, dividends and bonuses) are not guaranteed and are for illustrative purposes only. It is determined by Insurance Company from time to time at its absolute discretion based on a series of factors including but not limited to market conditions, investment outlook, policy persistency, claims experience, and Insurance Company's investment return. It is neither an estimate nor guarantee of the Policy performance in the future. The non-guaranteed items are subject to change during the term of the policy. The actual amounts of the non-guaranteed items may be lower than or higher than those illustrated. The actual amounts of benefits and/or returns may be lower than or higher than the currently illustrated benefits and/or returns. If you choose to withdraw the non-guaranteed items (including but not limited to the accumulated dividends and bonuses) of the policy, the accumulated benefit and/or non-guaranteed returns will be reduced accordingly or lower than the illustrated values.

• Insurance product with investment element (Investment decisions and risks borne by Insurance Company) (Applicable to Universal Life Insurance Plan)

Any illustrated values of non-guaranteed items that are applicable to the plan (including but not limited to bonuses, crediting rates and interest) are not guaranteed and are for illustrative purposes only. It is determined by Insurance Company from time to time at its absolute discretion based on a series of factors including but not limited to market conditions, investment outlook, policy persistency, claims experience, and Insurance Company's investment return. It is neither an estimate nor guarantee of the Policy performance in the future. The non-guaranteed items are subject to change during the term of the policy. The actual amounts of the non-guaranteed items may be lower than or higher than those illustrated. The actual amounts of benefits and/or returns may be lower than or higher than the currently illustrated benefits and/or returns. If you choose to withdraw the non-guaranteed items (including but not limited to the accumulated dividends and bonuses) of the policy, the accumulated benefit and/or non-guaranteed returns will be reduced accordingly or lower than the illustrated values.

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Disclosure of Important Information to Life Insurance Customers

2.5 The information contained in the product brochure and policy provision of insurance plan

- The policy provisions and product brochure of the Plan are issued by the Insurance Company. Insurance Company accepts full responsibility for the information contained in the policy provisions and product brochure.
- The product brochure and any product materials of the Plan are intended to be distributed in the Hong Kong Special Administrative Region (HKSAR) only and shall not be construed as an offer to sell or solicitation to buy or provision of any insurance products of Insurance Company outside HKSAR. All selling and application procedures of the Plan must be conducted and completed in the HKSAR.
- The law governing the policy of the Plan is the laws of Hong Kong Special Administrative Region.

2.6 Fees and Charges

- The Plan is an insurance product. Part of the premiums will pay for the insurance and related costs.
- The costs of insurance and the related costs of the policy are included in the premium paid under the Plan despite the product brochure and/or the illustration documents of the Plan have no schedule/section of fees and charges or no additional charge apart from the premium. This does not mean that you do not have to bear any fees and charges, nor does it mean that the Plan does not have any fees and charges. If the product brochure contains the schedule/section of fees and charges(such as universal life insurance plan), you should read it thoughtfully to ensure you understand each fee & charge item before making the Insurance Application.

2.7 No coverage under Deposit Protection Scheme

- The Plan is not the savings deposit or time deposit of the Bank. The Plan and all premiums paid under the Plan are not protected under the Deposit Protection Scheme in Hong Kong Special Administrative Region.
- 2.8 Underwriting and claims decision are made by Insurance Company
- Insurance Company shall make final decisions on all the underwriting and claims. Insurance Company will base on the information provided by you to decide whether to accept or decline your application, in the event of a refusal of your application, Insurance Company will refund all the premiums and insurance levies (if any) that have been paid (without interest).

2.9 Policy Loan

• If the life insurance policy contains cash value, policyholder can apply for policy loan from Insurance Company. Interest charge will be imposed under the policy loans. The applicable interest rate is determined by Insurance Company and it is subject to change from time to time. Policy loan together with its accumulated interest will form parts of policy indebtedness. When the amount of policy indebtedness is equal to or larger than total cash value of the policy, the policy will be terminated automatically. The policy will become valueless and the Insured of the policy will lose his/her insurance protection.

2.10 Commission Disclosure

• Insurance Company will provide commission and sales bonus to the Bank subject to the sales of the Plan. The bonuses, incentives or remuneration packages which are provided by the Bank to their licensed insurance intermediaries have considered the staff's overall performance including various areas, not only determined by their sales performance or contribution on revenue to the Bank.

2.11 Tax reporting and financial crime

• Insurance Company has certain obligations to Hong Kong and foreign legal or regulatory bodies and government or tax authorities regarding you and your policy and the Insurance Company may from time to time request information from you in response to these obligations. You are recommended to seek your own independent professional advice regarding your tax liabilities.

Part 3: Disclosure of Cooling-off Rights

3.1 "Cooling-off Rights"

- You have the right to cancel the policy by written notice within the cooling-off period and obtain a refund of any premiums and premium levy (if any) paid provided that no claim has been made under it. You must submit a written notice signed by you to the Insurance Company at 8/F., FWD Financial Centre, 308 Des Voeux Road Central, Hong Kong within 21 calendar days after the delivery of the policy or Notice of Policy Issuance (notification about the availability of the policy and the expiry date of cooling-off period) to you or your representative, whichever is earlier.
- 3.2 "Cooling-off Rights" (applicable to single premium insurance plan only)
- You have the right to cancel the policy by written notice within the cooling-off period and obtain a refund of any premiums and premium levy (if any) paid (less any market value adjustment*) provided that no claim has been made under it. You must submit a written notice signed by you to the Insurance Company at 8/F., FWD Financial Centre, 308 Des Voeux Road Central, Hong Kong within 21 calendar days after the delivery of the policy or Notice of Policy Issuance (notification about the availability of the policy and the expiry date of cooling-off period) to you or your representative, whichever is earlier.

^{*} The right to apply an market value adjustment and its basis of calculation will be disclosed in the product brochure.



For more information

Please contact your financial advisor, call FWD's Service Hotline or simply check out FWD's website.

fwd.com.hk



Service Hotline 3123 3123